

Jan to July 2008 versus Jan - July 2007

	Atlanta Metro+	Forsyth	TCF	Windermere	Olde Atlanta Club	Laurel Springs	Bridle Ridge	Longlake	Grand Cascades	Deerlake
# of Contracts Written	60%	68%	105%	87%	74%	70%	53%	52%	47%	47%
# of Closings	75%	64%	91%	82%	67%	73%	67%	59%	50%	36%
Max Sales Price			100%	97%	108%	86%	93%	102%	88%	88%
Average Sales Price	92%	101%	101%	101%	101%	86%	100%	110%	85%	94%
Min Sales Price			97%	89%	84%	95%	94%	96%	84%	110%

DETAILS ON FOLLOWING PAGE

	January to July		
	2007	2008	
FORSYTH COUNTY			
contracts written	2,415	1,650	68%
sales closed	2,261	1,441	64%
average price	\$ 327,099	\$ 329,524	101%
All FMLS Areas			
contracts written	44,346	26,825	60%
sales closed	40,822	30,733	75%
average price	\$ 262,670	\$ 242,842	92%
WINDERMERE			
contracts written	46	40	87%
sales closed	45	37	82%
max price	\$ 935,000	\$ 907,500	97%
average price	\$ 500,439	\$ 503,512	101%
min price	\$ 324,000	\$ 288,000	89%
OLDE ATLANTA CLUB			
contracts written	19	14	74%
sales closed	18	12	67%
max price	\$ 535,000	\$ 580,000	108%
average price	\$ 382,033	\$ 384,124	101%
min price	\$ 292,500	\$ 245,000	84%
LAUREL SPRINGS			
contracts written	37	26	70%
sales closed	30	22	73%
max price	\$ 1,040,000	\$ 895,000	86%
average price	\$ 683,691	\$ 587,768	86%
min price	\$ 387,500	\$ 369,000	95%

	January to July		
	2007	2008	
THREE CHIMNEYS			
contracts written	22	23	105%
sales closed	22	20	91%
max price	\$ 550,000	\$ 550,000	100%
average price	\$ 421,264	\$ 425,495	101%
min price	\$ 314,375	\$ 304,900	97%
BRIDLE RIDGE			
contracts written	15	8	53%
sales closed	12	8	67%
max price	\$ 474,000	\$ 440,000	93%
average price	\$ 338,116	\$ 339,562	100%
min price	\$ 271,600	\$ 255,000	94%
LOGLAKE			
contracts written	27	14	52%
sales closed	17	10	59%
max price	\$ 425,000	\$ 433,000	102%
average price	\$ 325,324	\$ 357,342	110%
min price	\$ 289,000	\$ 277,420	96%
GRAND CASCADES			
contracts written	17	8	47%
sales closed	14	7	50%
max price	\$ 625,000	\$ 550,000	88%
average price	\$ 496,178	\$ 421,142	85%
min price	\$ 393,000	\$ 331,000	84%
DEERLAKE			
contracts written	15	7	47%
sales closed	14	5	36%
max price	\$ 550,000	\$ 482,500	88%
average price	\$ 473,778	\$ 445,845	94%
min price	\$ 329,500	\$ 363,725	110%